



## 2010 Professional Development Events

*(Dates & locations are subject to change...watch for individual program announcements!)*

### **What's New In Payments 2010**

January 27 Grenada, MS  
 January 27 Hattiesburg, MS  
 January 28 Jonesboro, AR  
 January 28 Mobile, AL  
 February 9 Tupelo, MS  
 February 9 Ridgeland, MS  
 February 10 Bartlett, TN  
 February 10 Baton Rouge, LA  
 February 11 Jackson, TN  
 February 11 Lafayette, LA

### **ACH Fundamentals Workshop**

February 17 Tupelo, MS  
 February 18 Ridgeland, MS  
 February 23 Mobile, AL  
 February 23 New Orleans, LA  
 February 24 Baton Rouge, LA  
 February 25 Bartlett, TN  
 February 25 Lafayette, LA

### **Wire Transfer Workshop**

March 4 Baton Rouge, LA  
 March 4 Bartlett, TN

### **ACH Origination: Growing While Managing the Risk (FULL DAY)**

March 9 Tupelo, MS  
 March 10 Raymond, MS  
 March 10 Bartlett, TN  
 March 11 Baton Rouge, LA  
 March 17 Dyersburg, TN

### **Customer Service & ACH Workshop**

March 16 Bartlett, TN  
 March 16 Raymond, MS  
 March 17 Lafayette, LA  
 March 18 Baton Rouge, LA

### **20th Annual Conference & Expo**

April 12-14 Tunica, MS

### **RDFI Responsibilities & Compliance (Part I)**

May 5 Gulfport, MS  
 May 5 Bartlett, TN  
 May 6 Lafayette, LA  
 May 6 Tupelo, MS  
 May 18 Raymond, MS  
 May 19 Baton Rouge, LA

### **RDFI Responsibilities & Compliance (Part II)**

May 12 Gulfport, MS  
 May 12 Bartlett, TN  
 May 13 Lafayette, LA  
 May 13 Tupelo, MS  
 May 25 Raymond, MS  
 May 26 Baton Rouge, LA

### **IAT & E-Check Payments Workshop**

June 8 Dyersburg, TN  
 June 8 Raymond, MS  
 June 9 Tupelo, MS  
 June 9 Gulfport, MS  
 June 10 Baton Rouge, LA  
 June 10 Bartlett, TN

### **Bits-N-Bytes Workshop**

June 17 Bartlett, TN  
 June 17 Baton Rouge, LA

### **ACH Audit & Compliance Workshop**

August 4 Gulfport, MS  
 August 10 Lafayette, LA  
 August 10 Jonesboro, AR  
 August 11 Ridgeland, MS  
 August 11 Bartlett, TN  
 August 12 Baton Rouge, LA  
 August 12 Jackson, TN

### **Advanced ACH Rules Seminar & AAP Review (FULL DAY)**

August 18 Baton Rouge, LA  
 August 18 Bartlett, TN

### **Treasury Day (FULL DAY)**

September 21 Bartlett, TN  
 September 22 Raymond, MS  
 September 23 Baton Rouge, LA

### **Current & Emerging Payments Issues**

October 5 Raymond, MS  
 October 6 Bartlett, TN  
 October 6 Gulfport, MS  
 October 7 Grenada, MS  
 October 7 Baton Rouge, LA

### **ACH Fundamentals Workshop**

October 13 Jackson, TN  
 October 14 Bartlett, TN  
 October 19 Grenada, MS  
 October 19 Raymond, MS  
 October 20 Jonesboro, AR  
 October 20 Gulfport, MS  
 October 21 Baton Rouge, LA

### **AAP Exam**

Select a test date from October 11 - 29, 2010. For details, call us and request a brochure or visit [www.nacha.org](http://www.nacha.org).

(NOTE: Brochures with registration information are mailed out 4 - 6 weeks prior to each workshop or seminar. You can also register for any of our training classes on our website: [http://sfe.org/ach\\_education.shtml](http://sfe.org/ach_education.shtml))

(NOTE: Most training sessions qualify for AAP, CCM, CTP and CPE continuing education credits.)

## Seminar/Workshop Descriptions

### ***ACH Audit & Compliance Workshop***

How does your compliance stack up? Is your self audit up-to-date? Are you prepared for a new risk of fines for noncompliance? Are you looking for ways to reduce your ACH risk, either from receiving or originating ACH transactions? SFE's seminar will help you identify, manage and reduce numerous risk factors including the most common compliance problems.

8:30am-12:30pm

4.5 AAP Continuing Education Credits

### ***ACH Fundamentals Workshop***

This is a lecture-based seminar that starts from "ground zero" and provides foundational information on the ACH Network. Personnel new to ACH or with limited experience should attend.

8:30am-12:30pm

4.5 AAP Continuing Education Credits

### ***ACH Origination: Growing While Managing Risk (FULL DAY)***

Review information critical to originating ACH transactions, including authorizations and agreements, software considerations, marketing fundamentals and a wealth of operational do's and don'ts. This seminar is designed for ACH operations and marketing personnel from financial institutions currently originating ACH transactions as well as institutions considering ACH origination.

9:00am-3:00pm - Lunch @ Noon

5.4 AAP Continuing Education Credits

### ***Advanced ACH Rules Seminar & AAP Review Course***

Understanding the ACH rules is paramount to solving ACH problems, reducing risk, insuring compliance and designing efficient and effective operations. This seminar is a comprehensive review of the ACH rules.

Those who should attend are ACH operations staff, compliance officers, auditors, product managers and individuals preparing for the AAP exam.

9:00am-2:00pm - Lunch @ Noon

4.2 AAP Continuing Education Credits

The AAP Review Course will help participants prepare for the Accredited ACH Professional (AAP) certification exam. This session will provide a general overview of the AAP test material. A sample test will be administered and answers will be discussed. Whether you plan to take the AAP certification test or are just considering this step, you should attend.

2:15pm-4:00pm

2.1 AAP Continuing Education Credits

### ***Bits-N-Bytes***

This class is designed to give you the understanding needed to be able to look into an ACH file for details. It is a must for anyone selling and/or supporting ACH services or just desiring to bring their ACH knowledge closer to the expert level.

Covered in this class will be such topics as file layouts, field definitions and requirements, data acceptance specifications, and more.

9:00am-12:30pm

3.9 AAP Continuing Education Credits

### ***Current & Emerging Payments Issues***

This workshop focuses on current and emerging payments issues. You will get information on all the latest ACH Rules and related regulations. Learn about the proposed changes in ACH including new initiatives. We will examine check image exchange, applicable rules and how to get started. A representative from the Federal Reserve will answer your questions about FedLine Advantage and bring you to do date on new service information including International ACH.

8:30am-12:30pm

4.5 AAP Continuing Education Credits

### ***Customer Service & ACH***

Can your employees explain the ACH to your customers or members? Is your staff comfortable enough with their knowledge level to sell the safety, efficiency, convenience and cost savings associated with electronic payments? This program is for anyone who has direct contact with customers or members such as tellers, customer/member services reps, platform employees, branch managers, etc.

9:00am - 12:00pm

3.3 AAP Continuing Education Credits

### ***IAT & E-Check Payments Workshop***

This half-day seminar will help you get ready for International ACH Transactions (IAT). We will also review the basics surrounding the ARC, WEB & TEL Standard Entry Class (SEC) Codes. You will learn the impact of these new SEC Codes on all of the ACH participants. This seminar will cover the rules and regulations governing these new ACH entries, and is designed to give a basic overview of the responsibilities of all of the participants.

9:00am-12:30pm

3.9 AAP Continuing Education Credits

### ***RDFI Responsibilities & Compliance***

This program is for anyone involved in processing the receipt of ACH entries in supervisory, primary or backup roles. It is designed to be a comprehensive discussion of relevant methods, procedures and rules. Compliance topics and handling exception items will also be discussed.

8:30am-12:30pm

4.5 AAP Continuing Education Credits

Each Workshop - I & II

### ***Treasury Day (FULL DAY)***

This seminar on government payments is designed to educate financial institution employees on basic Treasury structure and procedures. A qualified representative from the Treasury will discuss various types of payments, government flow, legal responsibilities of the financial institutions and much more.

A detailed review of the GREEN BOOK will be provided. Relevant topics such as regulations, funds availability and enrollment changes will be reviewed as well as trace requests, reclamations and ACH returns.

9:00am-3:30pm - Lunch @ Noon

6 AAP Continuing Education Credits

### ***What's New in Payments 2010***

This seminar will describe in detail the ACH rule changes for 2010 and beyond. There will also be a review of previous changes.

8:30am - 12:30pm

4.5 AAP Continuing Education Credits

### ***Wire Transfer Workshop***

This is a program designed to give you an overview of the wire transfer system. You will learn about the different types of wires, how they settle, and get information about the recent format changes made by the Federal Reserve to the Fedwire system. If you want to learn about wire transfers for the first time or need to brush up on this topic, this program is for you.

9:00am-12:00pm

3.3 AAP Continuing Education Credits